Crediting Deli Meats in the National School Lunch Program and School Breakfast Program

This guidance applies to the U.S. Department of Agriculture's (USDA) meal patterns for grades K-12 and preschoolers (ages 1-4) in the National School Lunch Program (NSLP), School Breakfast Program (SBP), Seamless Summer Option (SSO) of the NSLP, and Afterschool Snack Program (ASP) of the NSLP. For information on the meal patterns and crediting foods for grades K-12, visit the Connecticut State Department of Education's (CSDE) Meal Patterns for Grades K-12 in School Nutrition Programs and Crediting Foods in School Nutrition Programs webpages. For information on the meal patterns and crediting foods for preschoolers, visit the CSDE's Meal Patterns for Preschoolers in School Nutrition Programs webpage.

Quantities for the meat/meat alternates component are indicated as ounce equivalents in the NSLP meal pattern for grades K-12; and as ounces in the ASP meal pattern for grades K-12, and the NSLP and ASP meal patterns for preschoolers. The amount that credits as 1 ounce equivalent or 1 ounce of meat/meat alternates is the same. This document refers to ounce equivalents for simplicity.



Deli meats (such as turkey, chicken, ham, roast beef, salami, and bologna) credit as the meat/meat alternates component in the meal patterns for school nutrition programs. School food authorities (SFAs) must ensure that the serving of deli meat provides the required amount of the meat/meat alternates component for meals and ASP snacks. The amount of deli meat that provides 1 ounce equivalent of the meat/meat alternates component depends on the product's ingredients, and varies greatly between different brands and types.

- 100 percent meat: Products that are 100 percent meat without added liquids (e.g., water or broth), binders, and extenders credit on an ounce-per-ounce basis (actual serving weight). For example, 1 ounce of deli meat that is 100 percent meat credits as 1 ounce equivalent of the meat/meat alternates component.
- Added liquids, binders, and extenders: Products with added liquids, binders, and extenders credit based on the percentage of meat in the product formula. A 1-ounce serving of these products does not credit as 1 ounce equivalent of the meat/meat alternates component.

 The crediting depends on the amount of meat per serving, excluding added ingredients. For example, one brand of deli meat might require 1.6 ounces to credit as 1 ounce equivalent of the meat/meat alternates component, while another brand might require 2.3 ounces to credit as 1 ounce equivalent of the meat/meat alternates component.

Required Crediting Documentation

SFAs must obtain appropriate crediting documentation for all deli meats with added liquids, binders, and extenders. Acceptable documentation includes 1) an original Child Nutrition (CN) label from the product carton, or a photocopy or photograph of the CN label shown attached to the original product carton; or 2) a product formulation statement (PFS) signed by an official of the manufacturer stating the amount of the meat/meat alternates component contained in one serving of the product.

For more information, refer to the CSDE's resources, Child Nutrition (CN) Labeling Program, Product Formulation Statements, and Accepting Processed Product Documentation in the NSLP and SBP, and the USDA's resources, Product Formulation Statement (Product Analysis) for Meat/Meat Alternate Products and Tips for Evaluating a Manufacturer's Product Formulation Statement. For additional guidance, visit the "Crediting Commercial Processed Products in School Nutrition Programs" and "Crediting Foods in Preschool Menus" sections of the CSDE's school nutrition programs webpages.

Liquids, Binders, and Extenders

The ingredients statements below show examples of turkey breast products that contain added liquid, binders, and extenders.

- Ingredients: Turkey breast, water, modified cornstarch, contains less than 2% of sodium lactate, salt, sugar, sodium phosphates, carrageenan, natural flavor, sodium diacetate, potassium chloride, sodium ascorbate, sodium nitrite, caramel color.
- Ingredients: Turkey breast meat, turkey broth, contains 2% or less salt, sugar, carrageenan, sodium phosphate, sodium acetate, sodium diacetate, flavoring.



Products with added liquids, binders, and extenders cannot credit as the meat/meat alternates component without a CN label or PFS stating the amount of the meat/meat alternates component per serving. Menu planners must review product labels and ingredients to determine if commercial products contain added liquids, binders, and extenders.

Table 1 lists examples of ingredients that are binders and extenders.

Table 1. Examples of binders and extenders ¹					
Agar-agar	Dried milk	Sodium caseinate			
Algin (a mixture of	Dry or dried whey	Soy flour (APP) ²			
sodium alginate,	Enzyme (rennet) treated	Soy protein concentrate (APP) ²			
calcium carbonate and	calcium-reduced dried	Starchy vegetable flour			
calcium	skim milk and calcium	Tapioca dextrin			
gluconate/lactic acid)	lactate	Vegetable starch			
Bread	Gums, vegetable	Wheat gluten			
Calcium-reduced dried	Isolated soy protein (APP) ²	Whey			
skim milk	Locust bean gum	Whey protein concentrate			
Carrageenan	Methyl cellulose	$(APP)^2$			
Carboxymethyl cellulose	Modified food starch	Xanthan gum			
(cellulose gum)	Reduced lactose whey				
Cereal	Reduced minerals				

- ¹ Binders and extenders are defined by the USDA's regulations for the Food Safety and Inspection Service (FSIS) (9 CFR 318.7).
- ² Products may contain these ingredients if they meet the USDA's requirements for alternate protein products (APPs). For more information, refer to the CSDE's resource, Requirements for Alternate Protein Products in the NSLP and SBP.

Developing Recipes for Deli Meats

Different brands and types of deli meat credit differently. To ensure proper crediting, SFAs should develop standardized recipes for menu items that contain deli meats, such as sandwiches and other entrees. The SFA's standardized recipes should indicate the deli meat's contribution to the meat/meat alternates component based on a specific weight of a specific brand. For ease of portioning, the weight of the deli meat in the recipe should be rounded up to the nearest measure. For example, the recipe should list 1.2 ounces as 1.25 ounces and 1.6 ounces as 1.75 ounces.

If a SFA makes the same food item using different brands of deli meats that credit differently, the standardized recipe should include the specific weight of each brand. For example, if a school makes a turkey sandwich using either ABC brand turkey breast or XYZ brand turkey breast, the standardized recipe should include the required weight of ABC brand and the required weight of ABC brand and the required



weight of XYZ brand. Alternatively, the SFA could develop a separate standardized turkey sandwich recipe for each brand of deli meat. For information on standardized recipes, visit the "Crediting Foods Prepared on Site for Grades K-12 in School Nutrition Programs" or "Crediting Foods Prepared on Site in Preschool Menus" sections of the CSDE's school nutrition programs webpages.

Comparing Cost

The product with the lowest cost per pound might not be the least expensive. SFAs should consider the cost per ounce equivalent of the meat/meat alternates component instead of the cost per ounce of meat. This provides a more accurate reflection of the product's cost in school meals. Table 2 shows a sample cost comparison.

Table 2. Cost comparison of sample deli meats					
Food Item	Price per pound	Price per ounce	Amount to provide 1 ounce equivalent of meat/meat alternates ¹	Cost of 1 ounce equivalent of meat/meat alternates	
Sample product A: Deli meat with liquids, binders, or extenders	\$4.99	\$.31	1.7 ounces ²	\$.53	
Sample product B: Deli meat without liquids, binders, or extenders	\$6.99	\$.44	1 ounce	\$.44	

¹ Products with added liquids, binders, and extenders require a CN label or PFS to document the amount of the meat/meat alternates component per serving. For more information, refer to the CSDE's resources, *Child Nutrition (CN) Labeling Program* and *Product Formulation Statements*.

Sample product A (deli meat with liquids, binders or extenders) costs \$2 less per pound than sample product B (deli meat without liquids, binders or extenders). However, when the SFA compares the cost based on 1 ounce equivalent of the meat/meat alternates component, a serving of sample product A costs 53 cents and a serving of sample product B costs 44 cents. Sample product A requires almost twice the weight of sample product B to provide 1 ounce equivalent of the meat/meat alternates component because of the added liquids, binders, and extenders.

Determining the cost per ounce equivalent of meat/meat alternates helps SFAs decide if the required meal pattern serving for a specific brand of deli meat is reasonable and cost effective.

² This information would be obtained from the product's PFS.

Considerations for Reducing Choking Risks for Young Children

Children younger than 4 are at the highest risk of choking. Large chunks or cubes of deli meats are choking hazards. Consider children's age and developmental readiness when deciding how to offer deli meats in preschool menus. This consideration is also important for children with a disability that requires dietary restrictions. For additional guidance, visit the "Choking Prevention" section of the CSDE's Food Safety for Child Nutrition Programs webpage.

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Resources
Accepting Processed Product Documentation in the NSLP and SBP (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Crediting/
   AcceptDocumentationSNP.pdf
Afterschool Snack Program (CSDE webpage):
   https://portal.ct.gov/SDE/Nutrition/Afterschool-Snack-Program
Afterschool Snack Program Handbook (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/ASP/ASPHandbook.pdf
Child Nutrition (CN) Labeling Program (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Crediting/CNlabel.pdf
Crediting Commercial Meat/Meat Alternate Products in the NSLP and SBP (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Crediting/
   CreditCommercialMMASNP.pdf
Food Buying Guide for Child Nutrition Programs (USDA):
   https://www.fns.usda.gov/tn/food-buying-guide-for-child-nutrition-programs
Meal Patterns for Grades K-12 in School Nutrition Programs (CSDE webpage):
   https://portal.ct.gov/SDE/Nutrition/Meal-Patterns-School-Nutrition-Programs
Meal Patterns for Preschoolers in School Nutrition Programs (CSDE webpage):
   https://portal.ct.gov/SDE/Nutrition/Meal-Patterns-Preschoolers-in-School-Nutrition-
   Programs
Meat/Meat Alternates Component for Grades K-12 (CSDE webpage):
   https://portal.ct.gov/SDE/Nutrition/Crediting-Foods-in-School-Nutrition-Programs/
   Documents#MMA
Meat/Meat Alternates Component for Grades K-12 in the ASP (CSDE webpage):
   https://portal.ct.gov/SDE/Nutrition/Afterschool-Snack-Program/Documents#MMAK12
Meat/Meat Alternates Component for Preschoolers (CSDE webpage):
   https://portal.ct.gov/SDE/Nutrition/Meal-Patterns-Preschoolers-in-School-Nutrition-
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Programs/Related-Resources#MMA

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Menu Planning Guide for Preschoolers in the NSLP, SBP, and ASP (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Preschool/MPGpreschool.pdf
Menu Planning Guide for School Meals for Grades K-12 (CSDE):
   https://portal.ct.gov/SDE/Nutrition/Menu-Planning-Guide-for-School-Meals
Menu Planning Resources for School Meals (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/MealPattern/
   MenuPlanResourcesSchools.pdf
Product Formulation Statement for Documenting Meats/Meat Alternates (M/MA) in Child
   Nutrition Programs (USDA):
   https://www.fns.usda.gov/sites/default/files/resource-files/PFS_Meats-
   Meat_Alternates_Fillable_508.pdf
Product Formulation Statements (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Crediting/PFS.pdf
Requirements for Alternate Protein Products in the NSLP and SBP (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Crediting/
   APPRequirementsSNP.pdf
Resources for the Preschool Meal Patterns (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Preschool/
   ResourcesPreschoolMealPattern.pdf
Reviewer's Checklist for Evaluating Manufacturer Product Formulation Statements for Meat/Meat
   Alternates (USDA):
   https://fns-prod.azureedge.net/sites/default/files/reviewer_checklist.pdf
Standardized Recipe Form for School Nutrition Programs (CSDE):
   https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Crediting/
   StandardizedRecipeSchools.doc
Standardized Recipes (CSDE's Crediting Foods in School Nutrition Programs webpage):
   https://portal.ct.gov/SDE/Nutrition/Crediting-Foods-in-School-Nutrition-Programs
   #StandardizedRecipes
Tips for Evaluating a Manufacturer's Product Formulation Statement (USDA):
   https://fns-prod.azureedge.net/sites/default/files/resource-files/manufacturerPFStipsheet.pdf
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For more information, visit the CSDE's Meal Patterns for Grades K-12 in School Nutrition Programs, Crediting Foods in School Nutrition Programs, and Meal Patterns for Preschoolers in School Nutrition Programs webpages, or contact the school nutrition programs staff in the CSDE's Bureau of Health/Nutrition, Family Services and Adult Education, 450 Columbus Boulevard, Suite 504, Hartford, CT 06103-1841.

This document is available at https://portal.ct.gov/-/media/SDE/Nutrition/NSLP/Crediting/CreditDeliSNP.pdf.

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- (2) fax: (202) 690-7442; or
- (3) email: program.intake@usda.gov.

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